

Post-Pandemic Reality

One in five Catholics stopped attending Mass—and never came back.

- 1 in 3 adults now attend church monthly; 1 in 4 attend online. Attendance has stabilized—but far below pre-COVID.
- Online church became permanent absenteeism.
- Attendance is the new frontline of faith.



Membership in Decline

62% of Americans now identify as Christian—down from 78% in 2007.

70% 50% 47%

Faith hasn't vanished—it's consolidating.



The Giving Gap

Belief in the pew. Silence in the wallet.

37% of regular Mass attendees and Evangelicals give nothing.

- Spiritually loyal. Financially absent.
- The plate no longer measures faith.



Families Cutting Back

One in six households is pulling back.

17% of American families have reduced church giving.

- Inflation and digital habits are reshaping generosity.
- The old giving rhythm has broken.



The Drop-Off Deepens

Even the faithful are giving less.

7% cut giving by 20%+

The bleed continues—year after year.



The Vanishing Tithe

Only 5% of Americans tithe.

TODAY

80%
give just 2% of income

GREAT DEPRESSION

3.3%
of income

Generosity hasn't vanished. It's been redirected.



The Hard Truth

The offering plate can't carry the mission.





You're running 1950s fundraising in 2025. *Time to go beyond the collection plate.*



The Missed Legacy

Only 2% of Catholics leave anything to their parish.

Raise it to 3%, and billions return to mission.

- The greatest wealth transfer in history is bypassing the Church.
- Billions left on the table and not a word spoken.



The Perception Problem

Leadership doubt is costing millions.

WHAT LEADERS BELIEVE

\$40K gifts

are too good to be true

THE REALITY

\$50K-\$80K

average bequest

• Faith in generosity starts with leadership.



It's Not the End — It's a Shift

The faithful haven't stopped giving.

They're giving differently.



The Hidden Opportunity

Bequests, DAFs, and trusts are the new collection plate.

\$70 trillion will change hands — most of it uncommitted.

- Weekly giving is down. Legacy giving is rising.
- Planned giving isn't survival it's the Church's renewal.



The Shift Has Begun

Higher-ed giving down; mission giving up +4.5%

- Purpose now drives generosity.
- Mission speaks louder than maintenance.
- Early movers own this moment.



Build a Culture of Faithful Stewardship

Give today. Give forever.

- Decline is optional. The Church's mission is eternal.
- Teach faithful stewardship that endures beyond our lifetime—not crisis fundraising.
- Make legacy giving easy, visible, and personal.
- Every parishioner wants their faith to outlive them. Show them how.



How Planned Giving.com Helps

We make legacy giving simple—in language the Church understands.

- Parish training and donor outreach support
- Catholic language rooted in stewardship theology, not corporate metrics
- Complete marketing toolkit, ready to launch
- Motivational videos (<u>see sample</u>)
- Online will planners

